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## **Ben W. Chatraw**

**Expertise:** Entrepreneurialism, Leadership, Operations, Equity Analysis & Deal Structuring  
**Current Position:** Managing Partner, North Avenue Investments  
**Education:** Bachelor of Industrial Engineering, Georgia Institute of Technology  
Master of Business Administration, Harvard Business School

### **Background:**

Ben Chatraw is a founding partner of North Avenue Investments and responsible for driving the overall vision and strategy of the firm. A serial entrepreneur, Ben has founded multiple companies and non-profit organizations. Prior to launching North Avenue Investments, Ben worked at a Dallas based hedge fund focused on small cap investments which co-founded and ran. Ben specializes in entrepreneurialism, operations, strategy, and deal structuring. He completed his undergraduate degree with highest honors from Georgia Tech and holds a MBA from Harvard Business School where he graduated with distinction.

From 2006 through 2012, Ben founded, launched, and grew Vision Research Capital Management, LP a Dallas, Texas based investment manager and the general partner of Vision Research Capital Fund, a long-short equity, institutional fund specializing in small cap and short investments. Ben oversaw all operational activities involved in the day to day management of the firm, was responsible for managing investor relationships, sourcing new clients, and raising capital from accredited investors. He also participated as a member of the firm's investment counsel.

Prior to his role as an investment firm partner, Ben co-founded Vision Research Organization, LLC in 2004. Vision Research Organization, grew into a preeminent provider of independent research, analytics, and consulting services to hedge funds throughout the country and was recognized in 2009 by Integrity Research as the nation's top independent firm in the category of forensic accounting and short ideas.

Prior to founding Vision, Ben was a General Manager at Lucent Technologies where he was responsible for all supply chain activity supporting one of the company's largest customers. In this role he was accountable for complete supply cycle management and the delivery of over \$150mn in equipment each quarter. During his operating career, Ben also led the launch of a major marketplace initiative for a national nonprofit technology organization. He has held a diverse range of leadership, engineering, operating, and financial positions that have contributed to an expertise in developing and maintaining efficient and repeatable processes.

Ben is a graduate of the Georgia Institute of Technology (Georgia Tech) where he was on full academic scholarship, was awarded the institute's prestigious President's Scholar, and received a Bachelor of Industrial Engineering with highest honors. Ben also holds a Master of Business Administration from Harvard Business School where he graduated with distinction.

Ben, Stephanie, Kelsly, Camden, Raelin, and Ivie Chatraw actively attend Brookhaven Church in Dallas, Texas where Ben serves as a teacher and leader. He is the founder and a current board member of Videre Microfinance Institute, a non-profit administrating small business training and lending programs out of Northern Ghana and Senegal Ben has been featured as a visiting speaker and teacher at a

number of strategic universities throughout the United States and China on the subjects of entrepreneurialism, finance, entrepreneurialism, purpose, and faith.

**About North Avenue Investments:**

North Avenue Investments is a private equity firm that stewards the capital of its partners and constituents by investing in middle market, lower middle market, and family owned enterprises with unique growth opportunities. Additional information can be found at the website [www.northavenueinvestments.com](http://www.northavenueinvestments.com).